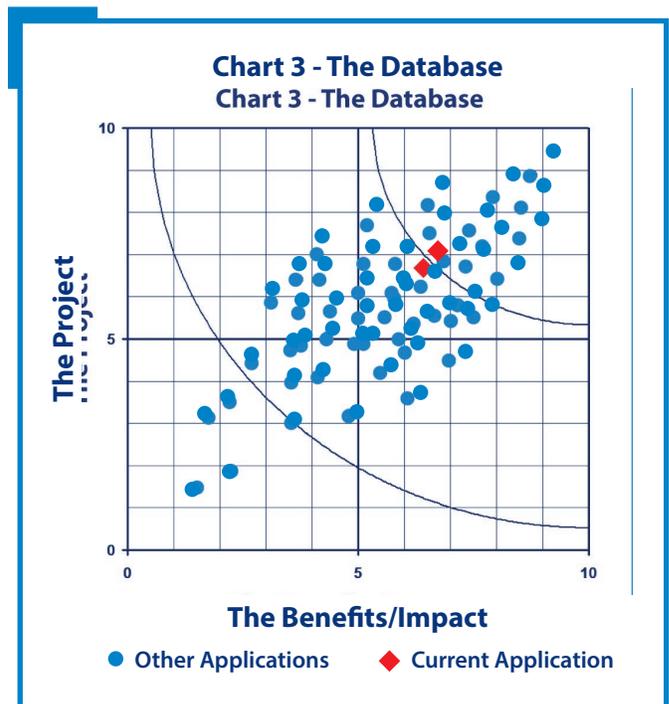# ProGrid
EVALUATION SOLUTIONS

Complex Decisions Made Simple

Making the right decision at the right time with the right resources. As local and global business environments change faster than ever, today's leaders face increasing pressure to make rapid, well-informed decisions. A decision-making misstep in today's business environment can quickly impact the success and viability of even the most stable, longstanding organization.

ProGrid™ decision-making tools and resources help leaders make the best decisions in less time. For almost 30 years, leading organizations across North America have relied on the ProGrid methodology to make better decisions.

ProGrid™ is a powerful, software-enabled methodology that ranks and graphically compares options or opportunities based on an organization's specific values, priorities and expectations. The basis for the ProGrid methodology is an evaluation matrix of independent performance criteria, which define the factors that guide the decision-making process. For each of the performance criteria, Language Ladder™, or calibrated performance levels, are used to measure how well an option or opportunity meets the organization's expectations.

Chart 3 - The Database

The Project

The Benefits/Impact

● **Other Applications**   ◆ **Current Application**

This graph shows the proposed project's position compared to other proposals in the database.

Relative performance criteria ranking is graphically reported to focus decision-makers on the options or opportunities best aligned with the organization's values, priorities and expectations.

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In addition to helping leaders make better decision, ProGrid™ tools deliver added value through:

Transparency – clarify and communicate decision-making criteria to all stakeholders in the decision-making process

Alignment – align short-term decision making with long-term strategy

Consistency – minimize personal bias and reliance on "gut feeling" in the decision making process

Speed – make decisions quicker, with less time spent in meetings

Auditability – provide auditable documentation that enhances stakeholder confidence in the decision making process and its outcomes
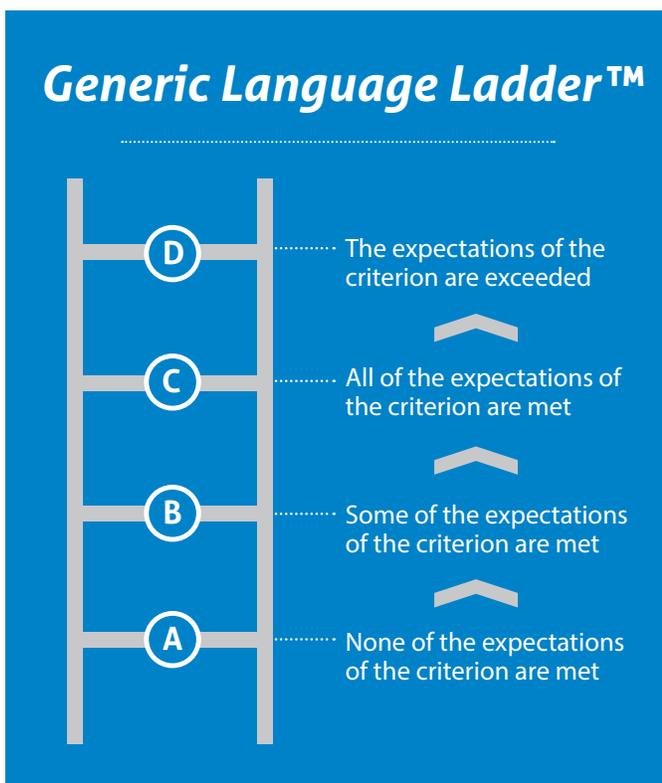
Reporting – facilitate efficient group decision-making and simplified reporting to key stakeholders using a suite of standard and custom reports

Defensibility – make well-documented, defensible decisions in the face of legal and/or shareholder scrutiny

Credibility – access to tools that have been used by leading organizations across North America for nearly 30 years

Flexibility – enable multi-variable evaluations with large decision making teams that support even the most complex decision making process

From proposal evaluations to technology assessments to performance tracking, ProGrid™ helps decision-makers make the right decision at the right time with the right resources.

Generic Language Ladder™

D · · · · · · The expectations of the criterion are exceeded

C · · · · · · All of the expectations of the criterion are met

B · · · · · · Some of the expectations of the criterion are met

A · · · · · · None of the expectations of the criterion are met

Contact us to discuss how the ProGrid™ methodology can be a valuable addition to your decision-making toolbox.

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