

RESUME
D.A. (Dale) Kelly, P.Ag.

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SUMMARY: Dale Kelly is Vice-President, Agriculture, Biotechnology and Food Division, of the Saskatchewan Research Council (SRC). He has previously served as CEO of AgraPoint International, Inc., and General Manager of the Canadian Charolais Association. In addition to corporate management and leadership, he has 20 years of experience in other areas of agriculture production, agriculture, finance, human resources, and management consulting. In 1997 he was selected as one of 28 Canadians to participate in a two year Canadian Agriculture Lifetime Leadership program.

PROFESSIONAL HONOURS AND AWARDS:

1989 Area Governor of the Year – Toastmasters International

PROFESSIONAL EXPERIENCE:

Saskatchewan Research Council, Saskatoon

2007 – Present, Vice-President, Agriculture, Biotechnology, and Food

Senior executive position with responsibility for strategic direction and overall management of the Agriculture, Biotechnology and Food Division, which provides smart science solutions™ to support a sustainable and diverse value-added agriculture industry in Saskatchewan and Canada. The division is comprised of four business units: Bova-Can Laboratories, GenServe Laboratories, Bioprocessing, and Health and Food; Responsible for business relationships and much of the market development activities for the division, and for developing new revenue streams and ensuring that an entrepreneurial environment continues to be developed within the division.

AgraPoint International, Inc., Kentville, Nova Scotia

2001 – 2007, Chief Executive Officer

Provided leadership to the strategic direction of the organization and responsible for overall management and cultivation of business relationships within and outside the organization. AgraPoint was created from an idea; therefore the experiences of starting and leading an organization were strengthened.

Farm Credit Canada – Lethbridge, Alberta

Regional Manager– three month posting (October – December)

Canadian Charolais Association, Calgary, Alberta

1995 – 2000, General Manager

Responsible for managing the day to day operations of a not-for-profit beef breed organization with over 2000 Canadian members. Responsibilities included board governance, promotional activities, administration of the cattle registry including performance information functions, and a \$1M operating budget.

Alberta Treasury Branches, Calgary, Alberta

1993 - 1995 Commercial Accounts Manager

1992 – 1993 Independent Business, Accounts Manager

Managed a large commercial loan portfolio, then appointed as the oil and gas coordinator for Calgary Main Branch, in addition to managing an a regular lending portfolio of \$85 million.

Applied Management Consultants, Halifax, Nova Scotia

1992, Senior Consultant

The practices of AgroDak Inc. and Dynamic Achievers were sold to Applied Management.

Dynamic Achievers, Moncton, New Brunswick

1989 – 1992 President

Owned and operated a human resource and management consulting practice in the areas of team building, communication skills, management training, self-development programs, and strategic planning. Program coordinator: Junior Achievement of Canada, Moncton Area.

AgroDak Inc., Moncton, New Brunswick

1989 – 1992, President

Owned and operated an agri-business consulting practice focused on three main areas: farm management, lawyer/banker support work, and research/feasibility studies.

Peat Marwick, Edmonton, Alberta

1987 – 1989, Manager

Developed an agri-business consulting practice through KPMG Partner, Bill Daye.

Alberta Treasury Branches, Edmonton & Calgary, Alberta

1982 – 1985, Regional Agrologist, Manager of Agriculture Department 1985 - 1987

Regional agrologist for three years in Southern Alberta providing credit lending support to branch managers and regional office on an agricultural lending portfolio. Promoted to Manager of the Agriculture Department and given the opportunity to hire and lead a team of Agrologists for three years through a dramatic growth in the agricultural portfolio while reducing the percentage of non-performing loans.

Farm Adjustment Board, Fredericton, New Brunswick

1981, Assistant Farm Creditor Advisor

POST-SECONDARY EDUCATION:

- 2005-Present Chartered Director Program, The Directors College, McMaster University
– Conference Board of Canada
- 2004 Corporate Executive Program - Leading and Managing for Results, Banff School of Management
- 1997 - 1999 Canadian Agriculture Lifetime Leadership Program, University of Saskatchewan & Canadian Farm Business Management Council
- 1994 - 1997 Human Resource Management Diploma Program (selected courses), University of Calgary
- 1989 Certificate in Adult Education, St. Francis Xavier University
- 1981 Bachelor of Science in Agriculture, Agriculture Economics, McGill University
- 1978 - 1980 Diploma in Agriculture, Nova Scotia Agriculture College

OTHER PROFESSIONAL NOTES:

- 2005-present Director, Agriculture Institute of Canada, Ottawa, Ontario (AIC)
President (2006/07)
 - 2004-2007 Director, Eastern Kings Chamber of Commerce, Kentville, Nova Scotia (EKCC)
 - 2005-2007 Chairman, EKCC, Agriculture Committee
 - 2005-2007 Director, Canadian Consulting Agrologists Association (CCAA)
 - 2005-2007 Chairman, Innovations Council, Kings Community Economic Development Authority (Kings CED)
 - 2006 Co-Chair 2006 Kings Region Economic Summit
 - 2005-2007 Rotary Club International
 - 1995-2007 Director, Bova-Can Labs, Saskatoon, Saskatchewan (BCI)
- Associations: Member - Nova Scotia, Saskatchewan, and Alberta Institute of Agrologists
Member - Agriculture Institute of Canada
- 1998-2000 Member, Canadian Agriculture Rural Development Grant Program (CARD)